

PROPRICING®

Making sense of grain marketing for over 20 years

It's hard to keep up with global trends, weather patterns and currency fluctuations that affect commodity prices. Manage all those variables in your grain marketing efforts with Cargill. With ProPricing®, you market like a pro and partner with one. Put their 20 plus years of expertise to work for you.

Propricing and how it works.

You

Get together with a Cargill rep:

Decide what grain and how much of it to commit to ProPricing. Determine cost structure, length of contract and delivery schedule.



Personalized Updates:

Weekly emails will keep you constantly informed.



Grain In Contract Is Priced:

At the end of the pricing period, your futures price component is priced and will be reflected in your settlement payment once you deliver.

100%
CONTRACT ENDS

Cargill

Price Grain Using Data:

Weather patterns, global economic changes, crop progress and other data points are all used to develop pricing strategies.

Share Progress:

Each week, Cargill shares ProPricing contract updates via email, so you know the current ProPricing values.

Build a consistent grain marketing plan

ProPricing was established two decades ago to give farmers a tool that consistently establishes a foundation to a grain marketing plan. Farmers who consistently use ProPricing year after year typically recognize more value than those who vary the amount of bushels enrolled based upon the previous year's results.

ProPricing Contract Table for 2021-22 Enrollment Season

		Futures Reference Months Offered	Standard Cost Structure	ProShare Cost Structure	Pricing Period	Eligible Delivery Months*
Wheat	This Year's Crop	July 2022 (InvPro) ²	\$6 per MT	\$1/\$6/\$9 per MT	12/08/21 - 06/22/22	Any Month Aug 2021 to May 2022
	Next Year's Crop	Dec 2022	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 11/09/22	Oct or Nov
		Mar 2023	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 02/15/23	Dec or Jan or Feb
		May 2023	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 04/12/23	Mar or April
Canola	This Year's Crop	July 2022 (InvPro)	\$6 per MT	\$1/\$6/\$9 per MT	12/08/21 - 06/22/22	Any Month Aug 2021 to May 2022
	Next Year's Crop	Nov 2022	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 09/21/22	Sep or Oct or Nov
		Jan 2023	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 12/07/22	Dec or Jan
		Mar 2023	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 02/15/23	Feb or March
		May 2023	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 04/12/23	Apr or May
July 2023	\$7 per MT	\$1/\$6/\$9 per MT	02/01/22 - 06/21/23	June or July		
Soybeans	Next Year's Crop	Nov 2022	\$.15 CAD/BU	N/A	09/15/21 - 09/21/22	Oct or Nov

Last Day to Enroll This Year's Crop
Tuesday Dec 7, 2021

Last Day to Enroll Next Year's Crop
Monday January 31, 2022

ProShare Cost Structure

Range based on market closing settlement prices for the Pricing Period.

Final cost will be determined by which 1/3 of the range the final ProPricing Price finishes

Top 1/3 \$9 per MT

Middle 1/3 \$6 per MT

Bottom 1/3 \$1 per MT

¹ Eligible Delivery Months - local policies to govern.

² Receive a cash advance of \$400/MT for canola or \$200/MT for wheat after delivery. Final remaining payment will be made once the final price is established at the end of the pricing period or earlier through the weekly Early Price Out.

For more information, drop by your nearest Cargill location,
contact your Cargill representative or visit CargillAg.ca